
WEBINAR

Increase your Telephone Sales



Optimal HR
Group

Webinar “Increase your Telephone Sales”

As businesses shift to remote work during the coronavirus pandemic, the sales profession needs to adjust the way it does business and remains productive, but not why it does business.

Webinar Goals

Participants will learn how to:

- ✓ Keep their morale high
- ✓ Develop techniques for more positive and effective communication with their customers
- ✓ Initiate effective approaches for their telephone communications with their customers

Webinar Contents

- Resilience in the times of Crisis
- Communication & Customers
- Customer Care Value
- Practical Tips for Effective Communication

Webinar lasts **2 x 60'** and will be performed through the zoom platform.